



e-Procurement  
Solutions

**GREENWING**  
TECHNOLOGY, Inc.  
1-877-415-3237

Punchout  
Catalogs

## Why Greenwing Technology?

- » **Over 15 years of experience in e-Procurement, Punchout and cXML**
- » Access to our list of 450+ universities, corporations, hospitals and government organizations using e-Procurement
- » No outsourced tech support
- » Experience with over 50 e-Procurement Platforms
- » No fees for e-Procurement Management

## What our clients say:

Jeremy and his team at Greenwing came to our rescue when we were on a tight deadline for a customer project. They were able to meet our needs with a fully functional punchout site in less than a month! Their support has been great and they've made it easy for us to operate our site autonomously while still being able to rely on them when big questions come up. Great team to work with.

*Josh C. – Abacus Solutions  
Marketing*

After reviewing eight other punchout suppliers, we decided to partner with Greenwing Technology, because they took the time to fully understand our multitude of requirements. They were able to clearly explain, and even recommend, the solutions needed to address each of our challenges, end-to-end. Jeremy Friedman and his team have been responsive since day one, and Greenwing continues to be our trusted partner for all our punchout needs. Their developers are US-based, and have met all of our requirements on time and within budget. We are privileged to work with the outstanding team at Greenwing!

*Karen Y. – Unicom Government  
Manager, Support Services*

**PUNCHOUT**

Unimarket  
Inspect  
B2B ecommerce  
PO

[www.greenwingtechnology.com](http://www.greenwingtechnology.com)

reliable

## What e-Procurement companies say:

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Greenwing Technology raises the bar for providing flexible punchout, order and invoice solutions for Unimarket suppliers who know that rapid deployment is critical for eProcurement customers. In 10 years of working with hundreds of B2B integration teams, I can say that the level of support that Greenwing offers is unmatched. Greenwing Technology's commitment to service perfectly aligns with the standards of excellence that Unimarket delivers.

*Dave C. – Unimarket  
Supplier Relations Manager*

Working with Greenwing has been a pleasure and an excellent experience. Their staff are extremely professional, efficient and are knowledgeable about the most cost effective ways to get the job done. As a procurement partner, they have completed integrations in one of the fastest turnaround times in the industry, leading to great customer satisfaction and lower per customer cost. One of the best organizations we work with.

*Charles B. – LabCloud  
Chief Executive Officer*

## What Universities say:

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NC State has partnered with Greenwing Technology on multiple eProcurement integrations over the past 7 years. NC State utilizes Oracle PeopleSoft as our marketplace platform. The NC State supplier partners that engage Greenwing to manage their eProcurement implementation are afforded a level of knowledge and experience that allows the project to progress smoothly and quickly. Their expertise and experience in eProcurement punchout catalog development, XML order transmission, and multiple electronic payment types is extremely advanced.

In addition, the Greenwing Technology team is expert in project management. Each implementation project is organized around an agreed upon schedule and all tasks are completed in a timely manner. The team's flexibility and responsiveness has resulted in some of the quickest turnaround times of our eProcurement implementation projects.

Sharon L. – North Carolina State University  
Director, Purchasing Department