

Paramount WorkPlace Hires Barry Thompson as VP of Enterprise Sales

Recognized leader in the ERP marketplace to spearhead Paramount WorkPlace's spend management solutions for enterprise organizations.

Detroit, MI – August 29, 2019 - [Paramount WorkPlace](#), a leading software developer and provider of cloud-based and mobile spend management software solutions, today announced that it has hired [Barry Thompson](#) as its VP of Enterprise Sales. Mr. Thompson will spearhead the company's expansion into the enterprise space. He has worked with and for enterprise organizations for many years, most recently as Global Program/Partner Manager for Oracle University.

[Salim Khalife](#), President and CEO of Paramount WorkPlace, said, "After dominating the mid-size corporate markets for over 20 years, we are excited to offer these same values to the growing enterprise market. We are certain that our powerful, integrated, proven and cost-effective procurement solutions are a strong fit for the larger, enterprise space. Few, if any of the current vendors in the enterprise space can offer the robust and comprehensive toolset that we are known for."

Mr. Thompson's role will be to promote and grow Paramount WorkPlace's emphasis on the SME and enterprise space. To date, the company's focus has been primarily on the mid-market, with out-of-the-box integrations to Microsoft Dynamics GP, SL, NAV, AX and 365 Business Central; Sage ERP and Sage Intacct; Acumatica and Blackbaud Financial Edge NXT. The company has recently announced integrations to several SAP ERP solutions, including SAP ByDesign, SAP All-In-One (A1), S/4HANA and SAP HANA Cloud.

[Foy Mainor](#), VP of Sales for Paramount WorkPlace, said, "We welcome Barry to the organization and are certain he'll be an asset to our team. Our commitment to the mid-market space and my active role with the channel remains as strong as ever, and with Barry on board, we can give both the mid-market and the enterprise market the attention they warrant, growing our customer base across the spectrum."

Mr. Thompson said, "I am excited to be part of this new growth phase of Paramount Workplace into the larger, enterprise market. I believe my knowledge and experience in the enterprise software solution space will help to position Paramount Workplace as the premier solution for enterprise clients. My interaction with CXX-level colleagues, has confirmed the growing need today for a single, scalable, [cloud-based procurement solution](#) that addresses not only the procure-to-pay process but also provides full integration to other complementary applications such as OCR, PunchOut, expense and project management and supplier management functions strong focus on real-time business intelligence to make quick and agile decisions and adjustments."

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About Paramount WorkPlace

Paramount WorkPlace develops, sells, and supports advanced web-based and mobile [requisition](#), [procurement](#), and [expense](#) software solutions for mid-market and enterprise organizations. With over 131,000 worldwide users, Paramount WorkPlace cloud-based and on-premise solutions are trusted by global, national and local brands for their powerful capabilities, intuitive features, and the option for a stand-alone and integrated extension with multiple ERP providers, including Acumatica; Blackbaud NXT, SAP, Oracle and major enterprise ERPs. Learn more at www.paramountworkplace.com.